



INTERNATIONAL KEY ACCOUNT AND GLOBAL IMPORT MANAGER (m/f/x)

LOCATION REMOTE

CORDES & GRAEFE KG is the holding company of the GC GROUP – Germany's market-leading wholesaler for building services. Regardless of our market position, we remain true to our roots as a medium-sized, family-run company and are aware of our responsibility to over 30,000 employees across Europe and our long-standing customers.

The global procurement and import department, as part of the central GC procurement departments, supplies over 250 companies in Germany as well as 14 other countries with high-quality products, independence, transparency, product availability, and high returns.

True to our mission: We are an all-in-one solution for international procurement.

We are looking for a dynamic, multilingual International Key Account and Global Import Manager who understands both the global landscape and the local market realities. This position bridges international trade, supplier management, and customer success ensuring that global sourcing translates into local value. If you enjoy growing businesses, traveling, and building strong partnerships while understanding the operational details of international imports? This role is for you.

WHAT IT'S ABOUT

- Develop and maintain strong relationships with the GC-Corporate countries in Europe
- Understand local customer needs and translate them into tailored supply chain and product solutions
- Manage and optimize end-to-end import processes (global sourcing markets)
- Coordinate between the GC-Corporate countries and the offices in the sourcing countries corresponding Import projects, quality, pricing, and lead times.
- Coordinate and oversee logistics, support customs clearance, and documentation in collaboration with local responsible and freight forwarders
- Coordinate with internal departments (Back Office, logistics, finance, quality control) to ensure high service levels
- Act as the main point of contact for both, operational and business-development levels
- Identify new market opportunities, trends, and competitive advantages
- Develop strategies to expand Local product portfolio
- Support management in scaling up international business and exploring new regions
- Participate in International and local meetings

QUALIFICATIONS

- 5+ years of professional experience in international procurement/global import and/or sales
- Strong understanding of project management on the procurement side
- Excellent communication & negotiation skills
- Strong solution-oriented mindset and familiar with ERP systems and Microsoft Office tools
- Fluent in English (German not essential and European languages are a plus)
- Entrepreneurial thinker with a structured and disciplined approach
- Willingness to travel internationally and manage relationships on-site
- Curious, hands-on, and comfortable in cross-cultural environments
- Ambition to grow with the company and take on future leadership responsibilities

WHAT WE OFFER

- A key strategic role in an expanding international company
- Flat hierarchies and direct reporting to senior management
- Freedom to implement ideas and build long-term business relationships
- Opportunities for professional development and international exposure
- Hands-On team mentality
- Competitive package & relocation Support

Do you have any questions about the position?

Feel free to contact us!

Johanna Keuenhof
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Are you interested?

Then send us your application documents, including your earliest possible starting date, to: **bewerbung-einkauf-international@gc-gruppe.de**

www.gc-gruppe.de